



**PEST CONTROL**



*Serving with Integrity since 1984*

### **PEST CONTROL SALES CONSULTANT**

As a Pest Control Sales Consultant you will be responsible for inspecting all types of facilities and then devising a service plan to resolve any and all pest problems. You will be selling protection for families and businesses from unwanted pest. You will prospect for new business, gather information about customer needs and present the best solutions and close the sale.

#### **The successful candidate will . . .**

- Prospect for new sales in our servicing territory (*we cover six parishes*)
- Develop a daily schedule of productive activity from creative sources and qualified leads
- Respond to and initiate telephone contact with potential customers
- Develop community relationships for referral and sales opportunities (*BNI, BBB, Chamber events*)
- Conduct thorough inspections of potential customer's properties
- Prepare a proposal specific for the customer's needs
- Present the sales proposal, explaining the problems identified and the proposed solutions
- Sell additional services and products to present customer base and referrals
- Close the sale and achieve assigned sales performance objectives

#### **This position will require Applicant to:**

- Have three (3) plus years of outside sales experience
- Have a clean driving record
- Pass a background check including a drug screen.
- Have a Dependable vehicle
- Be able to work evening hours
- High energy and a proven track record
- Strong communication and interpersonal skills
- Excellent follow-up and organizational skills
- The ability to "self start" and work independently

Previous pest control experience is preferred, but not required

#### **We Offer . . .**

- Unlimited income potential (30-50K avg. commissions)
- Gas allowance - \$400 a month
- Some Leads are provided
- Technical Training
- Uniform shirts
- Company Cell phone

E-mail your resume to: [WeCare@BlueStarBugs.com](mailto:WeCare@BlueStarBugs.com)

**BLUE STAR PEST CONTROL is an Equal Opportunity Employer**

**[WWW.BLUESTARBUGS.COM](http://WWW.BLUESTARBUGS.COM)**

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